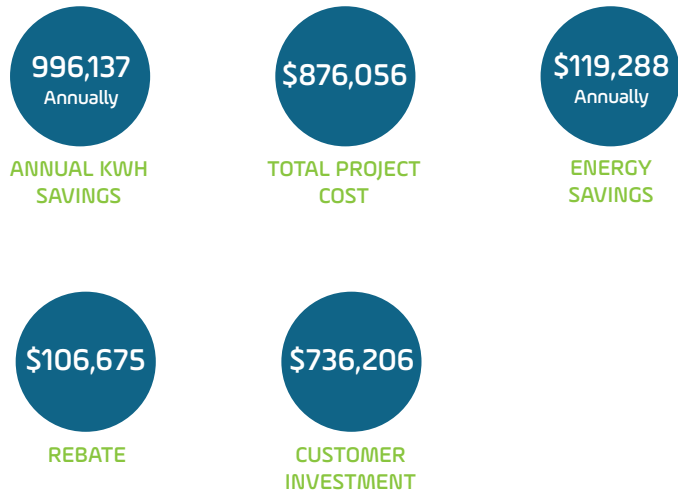


Case Study for:  
**St. Joseph Hospital**  
Nashua, New Hampshire



Case Study:  
**St. Joseph Hospital**

## Case Study: St. Joseph Hospital



### TURNKEY SERVICES USED

- Scope development
- Budgeting
- Project management
- Incentive procurement

### OPPORTUNITY

St. Joseph Hospital, a regional, full-service healthcare system located in Nashua, New Hampshire has focused on delivering the highest-quality medical care since 1908. With the ever-presented need to light, heat, and cool the facility for the comfort of patients, guests, and employees, St. Joseph's energy costs were high and unavoidable. The hospital was filled with outdated inefficient lighting. As a result, St. Joseph's had a significant opportunity to save on energy, reduce operating costs, and improve light quality, while enhancing safety for patients and staff. Addressing both the interior and exterior areas of the property, totaling over 200,000 sq. feet, St. Joseph's was looking to partner with a solutions provider who could assist with various aspects of project and scope development.

### SOLUTION

St. Joseph Hospital connected with Energy Source, based in Providence, Rhode Island to get started on an energy savings solution. The project consisted of replacing the lighting to high-efficiency LED technology in all areas of the hospital including; patient rooms, cafeterias, office spaces, secondary spaces, parking garages, etc. Energy Source assisted with various aspects of the program development, along with project management, budgeting, and scope development. Energy Source partnered with the local utility provider, Eversource Energy, for rebate management, delivering St. Joseph's over \$100,000 in rebates. The installation of LED technology generated substantial annual energy savings for St. Joseph's Hospital without having to pay any upfront costs.

### AFTER

