

Case Study for:
Business Copy Associates
Saugus, Massachusetts



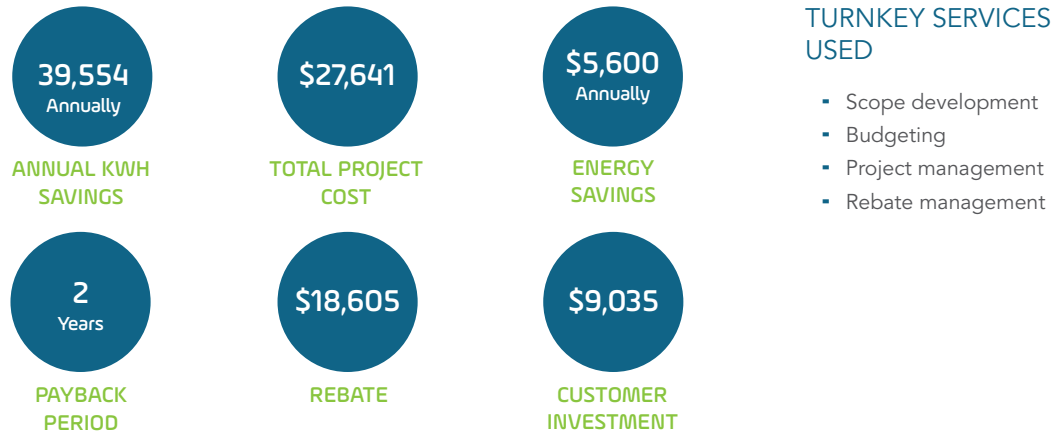
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“The upgrades are definitely worth doing. It was a speedy process with a great follow-up.”

- William Horrigan, President of Business Copy Associates



OPPORTUNITY

Business Copy Associates located in Saugus, Massachusetts is a one-stop-shop for photocopiers, color copiers, and digital imaging systems. The company has served a variety of customers in Boston and the surrounding areas for more than 55 years, and has even become the official technology provider for the Boston Red Sox. Business Copy Associates was looking to upgrade their interior lighting to save money on their electricity bill and sequentially reduce energy consumption. Business Copy Associates was looking for a solutions provider who could offer a turnkey solution, and assist with various aspects of project and scope development.

SOLUTION

Business Copy Associates partnered with Energy Source, based in Providence, Rhode Island to provide comprehensive turnkey solutions, by installing high-efficiency LED lighting throughout the interior of the facility including offices, conference rooms, corridors, showroom, and other secondary spaces where lighting is used. During BCA's free energy assessment with Energy Source, they received personalized recommendations about which upgrades might deliver the most savings. By upgrading to LED lights throughout their facility, they not only improved the overall lighting but substantially reduced their electrical costs including energy savings of over \$5,600 annually, and CO2 lifetime reduction of 21.5 tons.

